



#ADAPT **VIRTUAL**
INTERNATIONAL CONVENTION

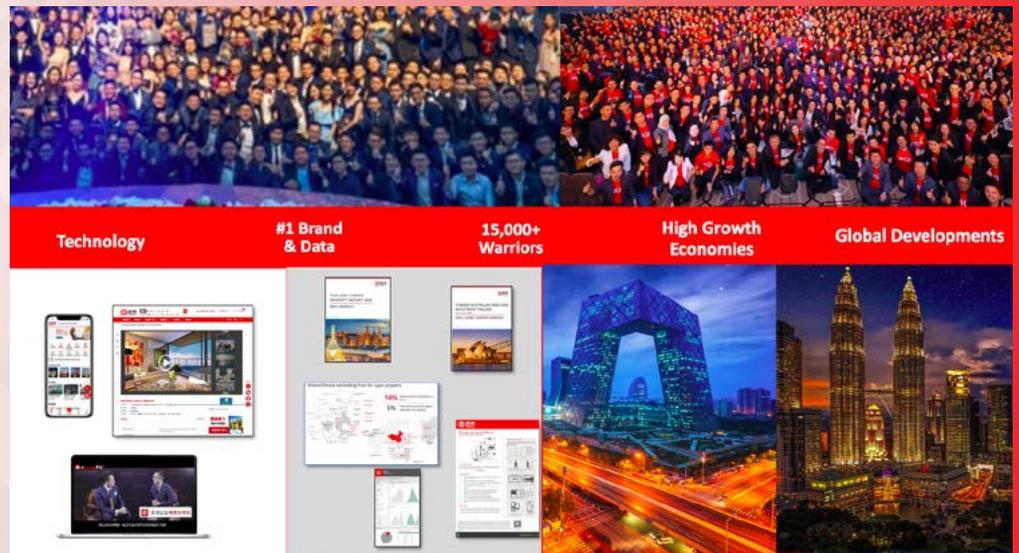
ADAPT 2020

International Virtual Convention

“Supercharging The World Towards
A New Era Of Technological Innovation.”

Juwai IQI

Juwai IQI is the Asian Real Estate Technology Group that empowers Asia's residents to become residents of the world. It transacted more than 17,000 properties in 2020 and advertised US\$4 trillion of property from 111 countries every year.



The Juwai IQI Network / 居外 IQI 全球服务网络 (2019)

196 Countries 国家

Chinese Consumers from
来源同来自于 8

326 Cities in China 中国城市

7M
Property Listings 房源来自

90+
Countries 个国家

300
Property Developments Marketed
销售新楼盘项目

13M

Asian Consumers (25% from China)
亚洲买家 (25%来自中国)



10,000+
Member Agent Network 专业经纪人
25 Offices 分公司 **15 Countries** 国家

1.3 Billion
Property Sales
完成新房交易额

400,000
Real Estate Agents Advertising
付费经纪人入驻

12
Global Real Estate Partners
全球房产合作伙伴

Additionally, Juwai IQI has 5.5 million monthly active users, offering real estate marketers an end-to-end marketing and sales solution.

Juwai IQI also integrates its super-app Juwai.com and Juwai.asia to a global network of more than 15,000 real estate agents to explore market-leading properties. Furthermore, Juwai.com is the number one Chinese international real estate portal and Juwai.asia is the first Asia-wide portal for global property.

Room 1	Room 2	Room 3
<p>10:00 THE ART OF TRANSFORMING NEGATIVE SITUATIONS INTO POSITIVE ADVANTAGES Presented by David James In-English</p>	<p>10:00 RENOVATE YOUR BUSINESS STRATEGY IN 2021 (THE WORK STARTS NOW) Presented by Michael James In-English</p>	
<p>10:05 GROWTH MINDSET FOR DIGITALIZATION Presented by Melissa Jones In-English</p>	<p>10:05 HOW TO VALUE YOU AND YOUR PRODUCT FOR SUCCESS Presented by Ben Jones In-English</p>	
<p>10:01 CHANGE YOUR MINDSET, CHANGE YOUR GAME PLAN Presented by Jan Thang In-English</p>	<p>10:07 YOUTH ENTREPRENEURSHIP Presented by Rob Ouellet In-English</p>	
<p>10:02 YOUTH EMPOWERMENT IN THE AGE OF DIGITALIZATION (CAN WE BE EMPOWERED?) Presented by Melissa Rodriguez In-English</p>	<p>10:05 5 IMPORTANT KEYS TO KEEP YOURSELF STAY MOTIVATED Presented by Steven Tachibana In-English</p>	
<p>10:02 EMBRACING ENTREPRENEURSHIP (IN THE MIST OF A PANDEMIC) Presented by Celine Thomas-Bellon In-English</p>	<p>10:05 REPOSITIONING YOUR BUSINESS IN NEW NORMAL Presented by Chris Tice In-English</p>	
<p>10:05 PEAK PERFORMANCE MINDSET Presented by Shahid Chaudhry In-English</p>	<p>10:05 MEANING OF RISK-TAKING Presented by Alan Cho In-Chinese</p>	
<p>10:10 PRINCIPLES TO REACH THE NEXT LEVEL Presented by Dan Chaudhry In-English</p>	<p>10:08 THE JOURNEY TOWARDS MAKING A DIFFERENCE STARTS WITH YOU Presented by Julian Collins In-English</p>	
<p>10:08 MILESTONES, DO IT! Presented by Christopher Tobi In-English</p>	<p>10:00 LEADERSHIP (FOR REAL) Presented by Abdumoukheem Judah Mo Oluwalade Oluwalade In-English</p>	
<p>10:05 HOW TO BUILD TRUST AND INTEGRITY THROUGH COMMUNICATION Presented by Mehmet Yusef Samad In-English</p>	<p>10:15 THE RESILIENT MINDSET Presented by Christopher Thomas In-English</p>	
<p>10:00 DREAMERS ARE DOERS Presented by Steven Thomas In-English</p>	<p>10:08 SELF DEVELOPMENT TO OVERCOME SITUATIONAL RESTRICTIONS Presented by Michael Thomas In-English</p>	

ROOM 1

Room 1	Room 2	Room 3
<p>10:00 ACCELERATE YOUR BUSINESS GROWTH IN THE ERA OF DISRUPTION! Presented by Santosh In-English</p>	<p>10:00 HOW TO GET YOUR CLIENTS & YOUR PEOPLE TO GROW OLD WITH YOU? Presented by Oliver Ben Jones In-English</p>	
<p>10:05 CONVERT 2X MORE LEADS WITH MARKETING AUTOMATION Presented by Justin Chen In-English</p>	<p>10:05 EFFECTIVE PERSONAL BRANDING WITH LINKEDIN Presented by Christine Chinnayee In-English</p>	
<p>10:05 CUSTOMER ACQUISITION VIA DIGITAL PLATFORMS Presented by David Chen In-English</p>	<p>10:05 HOW TO BUILD YOUR PERSONAL BRANDING IN SOCIAL MEDIA Presented by Shelley Chinnayee In-English</p>	
<p>10:00 MAKE A DIFFERENCE WITH YOUR BRAND (BUSINESS) Presented by Santosh In-English</p>	<p>10:05 SOCIAL ENTREPRENEURSHIP Presented by Benjamin Robert In-English</p>	
<p>10:05 TRANSFORM YOUR TARGET AUDIENCE INTO LOYAL CUSTOMERS THROUGH CONTENT THAT SELLS Presented by Ben Cho In-English</p>	<p>10:02 THE SOCIAL RESPONSIBILITY OF ENTREPRENEURS Presented by Ben Thomas-Bellon In-English</p>	
<p>10:08 HOW TO USE EMOTIONAL WORDS TO IMPROVE YOUR SALES Presented by Ben Cho In-English</p>	<p>10:02 4 STEP SALES FORMULA FOR MASSIVE GAINES Presented by James Robinson In-English</p>	
<p>10:10 5 SMALL BUSINESS MARKETING TIPS TO OVERCOME THE COMPETITION Presented by Tony Cho In-English</p>	<p>10:05 DIGITAL TRANSFORMATION FOR SMEs Presented by Christopher Tobi In-English</p>	
<p>10:05 CONTENT MARKETING - IS IT THE ONLY WAY TO STAY RELEVANT? Presented by Theodor Chinnayee In-English</p>	<p>10:08 ENTREPRENEURSHIP Presented by Benjamin Robert H. Cho In-English</p>	
<p>10:05 YOUR SOCIAL MEDIA PROFILE IS YOUR FUTURE BUSINESS CARD Presented by Justin Chen In-English</p>	<p>10:01 BEFORE YOU START YOUR OWN BUSINESS Presented by Christine Chinnayee In-English</p>	
<p>10:00 STORYTELLING 101 (USE STORIES TO POWER YOUR SPEECH) Presented by Michael James In-English</p>	<p>10:07 GENERATE LEADS EFFECTIVELY VIA DIGITAL MARKETING SALES FUNNEL Presented by Steven Cho In-English</p>	

ROOM 2

Room 1	Room 2	Room 3
<p>10:00 LEADING DIGITAL REAL ESTATE - THE JAWAB STORY Presented by Shahid Chaudhry In-English</p>	<p>10:00 CORPORATE/SMOING DIVERSITY IN AI SYSTEMS Presented by Santosh Robinson In-English</p>	
<p>10:15 HELP TO BUILD A MORE LIMITED AND EQUAL WORLD WITH GOOGLE CROWDSOURCE! Presented by Chris Robinson In-English</p>	<p>10:05 PANDEMIC IS BAD, BUT THERE IS AN OPPORTUNITY Presented by Shelley H In-English</p>	
<p>10:05 INFLUENCING CONSUMER BEHAVIOR THROUGH AI BASED MACHINE LEARNING Presented by Shahid Chaudhry In-English</p>	<p>10:07 7 WAYS TECHNOLOGY WILL CHANGE OUR PROPERTY BUYING DECISION Presented by Shahid Cho In-English</p>	
<p>10:05 COMMUNITY BUILDING THROUGH GOOGLE CROWDSOURCE Presented by Shahid Cho In-English</p>	<p>10:08 OPTIMIZING MASTERY IMPLEMENTATION OF TECHNOLOGY FOR SME Presented by Theodor Chinnayee In-English</p>	
<p>10:05 BUILDING THE SUPER APP FOR PROPERTIES Presented by Young Cho In-English</p>	<p>10:07 THE JOURNEY OF AN ENTREPRENEUR AND WHY I CHOSE TECHNOLOGY? Presented by Oliver Ben Jones In-English</p>	
<p>10:10 MACHINE LEARNING - APRENDIZAJE AUTOMATICO CON HERRAMIENTAS GOOGLE Presented by Steven Thomas In-English</p>	<p>10:01 TECHNOLOGY THAT WILL CHANGE THE PROPERTY INDUSTRY IN THE NEXT 20 YEARS Presented by Benjamin Robert In-English</p>	
<p>10:01 HOW INDUSTRIES ARE UTILIZING THE DRONE TECHNOLOGY Presented by Shahid Chaudhry In-English</p>	<p>10:08 THE BENEFIT OF TECHNOLOGY FOR EARLY CHILDHOOD Presented by Michael James In-English</p>	
<p>10:01 PAYMENT SOLUTION FOR THE FUTURE: DIGITAL ASSET PAYMENT ECOSYSTEM Presented by Steven Cho In-English</p>	<p>10:04 PRODUCTIVITY CULTURE IN THE AGE OF REMOTE WORK AND A GLOBAL PANDEMIC Presented by Steven Cho In-English</p>	
<p>10:08 HOW TO MAXIMIZE SMARTPHONE TO PRODUCE SOMETHING POSITIVE Presented by Justin Chen In-English</p>	<p>10:07 你才是一切的關鍵人物 Presented by Theodor Chinnayee In-English</p>	
<p>10:08 TRAVELER DAN PERKEMBANGAN TEKNOLOGI Presented by James Chinnayee In-English</p>	<p>10:04 GLOBAL CONNECTIONS IN EDUCATION INNOVATION AND YOUTH VOICE Presented by Alan Cho In-English</p>	

ROOM 3

Room 1	Room 2	Room 3
<p>10:00 HOW TECHNOLOGY HAS CHANGED THE FINANCING WORLD Presented by Shahid Siddiqui In English</p>	<p>10:00 INNOVATE OR DIE SLOWLY AND PAINFULLY Presented by Henry (Hui) Wang In English</p>	
<p>10:14 EXTRAORDINARY CONFIDENCE IN EXTRAORDINARY TIMES Presented by Yael Chikman In English</p>	<p>10:14 线上直播新象 Presented by 曹国良 In Chinese</p>	
<p>10:28 GEDDON, CAMBERIA AND NIGHTFALL Presented by Steven Chanter In English</p>	<p>10:21 1 PSYCHOLOGICAL TOOL TO IMPROVE YOUR PRODUCT Presented by James Lee In English</p>	
<p>10:39 OPPORTUNITIES AND CHALLENGES FOR OVERSEAS INVESTMENT Presented by James Tang In English</p>	<p>10:12 WHAT IS DESIGN THINKING? Presented by Rishi Sii In English</p>	
<p>11:01 AUSTRALIAN REAL ESTATE MARKET & DIGITAL BANKING Presented by Tim Lee In English</p>	<p>10:21 PERSONAL DISRUPTION: THE NEW CURRENCY OF SUCCESS Presented by Ruslan Shakhmatov In English</p>	
<p>11:14 POWER OF UNCONSCIOUS MOTIVATION Presented by Rashid Taji In English</p>	<p>10:41 THE LEADER AS COACH Presented by Jill Church In English</p>	
<p>11:28 THE POWER OF FAILURE AND OWNING UP TO YOUR STORY Presented by Bernard Andrew Yehliou In English</p>	<p>10:51 WHAT IT MEANS TO BE ANTIFRAGILE Presented by Liza Rubin In English</p>	
<p>11:40 WOMEN TO DEVELOP THEIR SELF-WORTH Presented by Janet Andrew Pong In English</p>	<p>10:10 FROM CRISIS TO GROWTH AND WEALTH OPPORTUNITIES Presented by Liza Rubin In English</p>	
<p>12:00 EMOTIONAL RESILIENCE: BOUNCE BACK IN CHALLENGING TIMES Presented by Julian Day In English</p>	<p>10:26 THE THREE P'S OF GROWTH Presented by Mark Ryan Hill In English</p>	
<p>12:10 LOSE HOPE, BUT DON'T GIVE UP! Presented by Steven Bialost In English</p>	<p>10:45 SELF EXCELLENCE THROUGH FEEDBACK Presented by Michael Andrew Morgan In English</p>	

ROOM 1

Room 1	Room 2	Room 3
<p>10:00 DISRUPTING DISRUPTION WITH TECHNOLOGY Presented by Richard Morrison In English</p>	<p>10:00 THE SOCIETAL RESPONSIBILITY OF ENTREPRENEURS IN THEIR PRODUCT DEV PROCESS Presented by Catherine Collins In English</p>	
<p>10:15 创业的十个坑 Presented by Liam Bell In Chinese</p>	<p>10:21 WHY YOU SHOULD INVEST IN CAMBODIA DURING THIS COVID-19 ECONOMY Presented by Christine Moore In English</p>	
<p>10:30 疫情期间行业的数字化转型 Presented by Liam Bell In Chinese</p>	<p>10:39 PROPOSTA DE VALOR Y SERVICIO AL CLIENTE Presented by Andreas Goffner In English</p>	
<p>10:36 THE WISDOM OF SELLING Presented by Richard Taji In English</p>	<p>10:50 REN - KENAPA KITA BAKAL? Presented by Steven Taji In Chinese</p>	
<p>11:05 中国数字经济和数字化转型趋势 Presented by Richard Zhang In Chinese</p>	<p>10:11 NETWORKING Presented by Rishi Sii In English</p>	
<p>11:20 HOW TO BUILD AND MAINTAIN A PERSONAL BRAND Presented by Scott Turner In English</p>	<p>10:45 HOW TO DO A GOOD JOB IN PROMOTING BUSINESS IN CHINA AND EUROPE Presented by Ruslan Shakhmatov In Chinese</p>	
<p>11:35 JUST RIGHT EXPO Presented by Yael Chikman In English</p>	<p>10:48 FIX YOUR BUSS - TRANSFORM YOUR LIFE AS A DIGITAL ENTREPRENEUR Presented by Rashid Taji In English</p>	
<p>11:50 SALESFORCE CUSTOMER 360: REAL-TIME PERSONALIZATION, POWERED BY EINSTEIN Presented by ET Taji In English</p>	<p>10:50 SUSTAINABLE ENTREPRENEURSHIP Presented by Steve Hopton In English & Urdu</p>	
<p>12:05 SOCIAL ENTREPRENEURSHIP Presented by Jackie Jahn In English</p>	<p>10:10 ENTREPRENEURSHIP Presented by Julian Andrew Pong In English & Urdu</p>	
<p>12:11 PROPERTY AGENT REVIEWS Presented by Bill Leung In English</p>	<p>10:17 DIGITAL TRANSFORMATION Presented by Jim Wang In English</p>	

ROOM 2

Room 1	Room 2	Room 3
<p>10:00 如何培养全球责任力的青少年 Presented by Shahid Sii In Chinese</p>	<p>10:00 CONSUMER EMPOWERMENT THROUGH DATA ANALYTICS Presented by Catherine Bell In English</p>	
<p>10:14 THE IMPACT OF VIRTUAL AND AUGMENTED REALITY ON THE MARKET Presented by Steven Taji In English</p>	<p>10:45 ASSESSING THE TECHNO-ECONOMIC FEASIBILITY OF A WIND-TIDAL LAGOON HYBRID SYSTEM Presented by Dr. Joseph In English</p>	
<p>10:26 中国数字经济和数字化转型趋势 Presented by Henry (Hui) Wang In Chinese</p>	<p>10:45 AI FOR B2B'S Presented by Liam Bell In English</p>	
<p>10:30 THE IMPACT OF STRATEGIC PARTNERSHIPS WITHIN THE FINTECH INDUSTRY Presented by Andreas Goffner In English</p>	<p>10:59 FREE GOOGLE TOOLS FOR YOUR BUSINESS Presented by Richard Morrison In English</p>	
<p>10:36 美国数字经济和数字化转型趋势 Presented by Henry (Hui) Wang In Chinese</p>	<p>10:40 EDTECH ENTREPRENEURSHIP Presented by Ruslan Shakhmatov In English</p>	
<p>10:51 HOW DEVELOPERS MARKET IN E-COMMERCE SHOPPING CARNEVAL Presented by Henry (Hui) Wang In Chinese</p>	<p>10:28 ARTIFICIAL INTELLIGENCE IN THE PETROLEUM INDUSTRY Presented by Steven Bialost In English</p>	
<p>11:01 DATA DELIBERATIONS: DECODING CHINA'S MARKET Presented by James Sheehy In English</p>	<p>10:45 HOW TECHNOLOGY IS AFFECTING THE REAL ESTATE INDUSTRY Presented by Bernard In Urdu</p>	
<p>11:10 INTERNET-BASED HOUSING RENTAL INDUSTRY Presented by Tim Wang In Chinese</p>	<p>10:59 ERG DATA IN SOFT SKILLS MEASUREMENT HELPED BUILD BEST TECH TEAM Presented by Rashid Taji In English</p>	
<p>11:20 DISCOVER THE SECRET TO ADOPTING DATA DRIVEN MARKETING IN CHINA Presented by Christine Moore In English</p>	<p>10:27 DIGITAL BUSINESS TRANSFORMATION FROM IPOS TO APPS Presented by Richard Morrison In English</p>	
<p>11:28 XIAO E-TECH: SAAS PRODUCTS WITH CHINESE CHARACTERISTIC PRIVATE DOMAIN TRAFFIC Presented by Steven Taji In Chinese</p>	<p>10:45 打造中国特色的SaaS产品，从运营开始 Presented by Richard Morrison In Chinese</p>	

ROOM 3

Room 1	Room 2	Room 3
10:00 SELF DEVELOPMENT Presented by Shahida Ahmad In English	10:00 REBUILDING HR'S RECRUITMENT STRATEGY AFTER COVID-19 Presented by Soo Ting In English	
10:14 SELF CONFIDENCE Presented by Dr. Shafiqah Yusoff	10:01 HOW JOBBIE BECAME THE #1 ONLINE PEANUT BUTTER BRAND IN MALAYSIA Presented by Shahida Ahmad In English	
10:21 CLARITY ON YOUR PURPOSE Presented by Sara Thompson In English	10:08 HOW DID MY TEAM SWITCHED OUR BUSINESS MODEL AND HELPED GROW? Presented by Sahiba Khan In English	
10:30 THE ENTREPRENEURIAL MINDSET - A JOURNEY OF SELF-DISCOVERY Presented by Sahiba Khan In English	10:14 THE UPGRADE AND LOWS IN THE 14 YEARS OF DOING STAND-UP COMEDY Presented by Sahiba Khan In English	
10:36 TRUST YOURSELF TO BECOME WISER Presented by Sahiba Khan In English	10:30 MY STORY - DON'T GIVE UP ON BECOMING MORE Presented by Shahida Ahmad In English	
11:04 SELF DEVELOPMENT RULES Presented by Sahiba Khan In English	10:36 MY JOURNEY INTO MAKING MUSIC AS A CAREER CHOICE Presented by David Robinson In English	
11:14 SELF DEVELOPMENT Presented by Sahiba Khan In English	10:50 WHAT HAPPENS WHEN A MUSLIM STARTS THINKING OUTSIDE THE BOX? Presented by Sara Dal In English	
11:34 GET A COACH OR MENTOR Presented by Tan Sheng Chai In English	10:51 5 RESPON MENGHADAPI KOSSES Presented by Shahida Ahmad In English	
11:38 PROPTech & PROPONOMY TOWARDS SUSTAINABLE GROWTH Presented by Dr. Shafiqah Yusoff In English	10:58 LESSONS LEARNED - FROM FORTUNE 100 & TO STARTUPS Presented by Dr. Shafiqah Yusoff In English	
11:55 MY MUSIC LIFE JOURNEY Presented by Sahiba Khan In English	10:59 ADAPT WITH CHANGE IN MIND Presented by Sahida Ahmad In English	

ROOM 1

Room 1	Room 2	Room 3
10:00 RASINE CAPITAL INVESTMENTS VIA SOCIAL MEDIA Presented by Lara Shariq In English	10:00 REFRAMING YOUR 95% Presented by Shahida Ahmad In English	
10:05 MARKETING TO THE NEXT GENERATION IN CHINA Presented by Lara Shariq In English	10:01 EMPOWERING WOMEN THROUGH TECHNOLOGY Presented by Sahiba Khan In English	
10:05 ENTREPRENEURSHIP IN BANGLADESH - A BRIEF OVERVIEW Presented by U.S.A. Student NIA, USA In English	10:01 HOW TO GET LEADS FROM SOCIAL MEDIA AND INCREASE YOUR INCOME Presented by Sahiba Khan In English	
10:08 MYSTERYOR - REDEFINING AND REBRANDING OFFLINE-ONLINE MOBILE MARKETING Presented by Sahida Ahmad In English	10:07 HOW TO AVOID CYBERCRIME Presented by Sahiba Khan In English	
10:20 TAKING ACTION FOR YOUR DIGITAL MARKETING STRATEGY Presented by Sahida Ahmad In English	10:11 HOW ARCHITECTURE INFLUENCES & AFFECTS OUR LIFE Presented by Sahiba Khan In English	
11:05 HOW TECHNOLOGY AND AN ENTREPRENEURIAL MINDSET ALLOWED US TO OVERCOME COVID-19 Presented by Sara Dal In English	10:21 TECHNOLOGY AND MENTAL HEALTH Presented by Sahiba Khan In English	
11:05 TEN BASIC CANONS OF ENTREPRENEURSHIP Presented by Paul Andrew In English	10:24 INSTILLING PASSION IN THE YOUTH Presented by Sahida Ahmad In English	
11:25 ADOPTION OF LMS TO IMPROVE LEAD GEN ROAS Presented by Sahida Ahmad In English	10:25 建设中介三大元素 Presented by Lara Shariq In English	
12:00 HELPING BRANDS UNDERSTAND EXPORTS Presented by Sahida Ahmad In English	10:26 PROPTech TRENDS OF 2020 IN THE GLOBAL MARKETS Presented by Lara Shariq In English	
12:15 THE SECRET TO COPE WITH ANXIETY FROM CONSTANT CHANGE Presented by Sahida Ahmad In English	10:30 18 VIDEO WAJIB DISIAT OLEH SETIAP USAHAWAN 2020 Presented by Sahida Ahmad In English	

ROOM 2

Room 1	Room 2	Room 3
10:30 PLEASE STOP BELIEVING TODAY! Presented by Sahida Ahmad In English	10:30 BYPASS THE LOGICAL MIND FOR INFLUENCE AND IMPACT Presented by Sahida Ahmad In English	
10:31 THE POWER OF BREATH Presented by Sahida Ahmad In English	10:34 BECOMING A GOAL ACHIEVER Presented by Sahida Ahmad In English	
10:34 HOW TO LEVERAGE LINKEDIN TO GROW A PERSONAL BRAND Presented by Sahida Ahmad In English	10:31 REVOLUTIONIZING THE CAR RENTAL OWNERSHIP MARKET THROUGH TECHNOLOGY Presented by Sahida Ahmad In English	
10:36 三个小秘诀，让你和谁都不一样 Presented by Sahida Ahmad In English	10:34 3 THINGS I LEARNED FROM MY DIGITAL MARKETING CAREER Presented by Sahida Ahmad In English	
11:00 HOW TO LIVE A CREATIVE LIFE Presented by Sahida Ahmad In English	10:38 TRANSFORMATION TO BE THE BETTER YOU Presented by Sahida Ahmad In English	
11:01 HOW CAN YOU CONTRIBUTE TO YOUR FAMILY WITH PASSIVE INCOME Presented by Sahida Ahmad In English	10:48 PUNCTUALITY AND YOUR PERSONAL BRAND Presented by Sahida Ahmad In English	
11:05 职场上一课先决条件 Presented by Sahida Ahmad In English	10:57 DRIVING CHANGE AND GOING BEYOND BANKING Presented by Sahida Ahmad In English	
11:08 TRANSFORMING THAILAND'S PROPERTY VALUATION INDUSTRY Presented by Sahida Ahmad In English	10:57 WHAT IS ENTREPRENEURSHIP? Presented by Sahida Ahmad In English	
11:05 USING TECHNOLOGY TO MAINTAIN THE EDUCATION DURING PANDEMIC Presented by Sahida Ahmad In English	10:18 RELIABLE Presented by Sahida Ahmad In English	
11:35 IMMENSIBLE ADVANTAGE Presented by Sahida Ahmad In English	10:55 POSITIVE FACTORS TO MOTIVATE INTERNATIONAL INVESTMENT F8888 IN CAMBODIA Presented by Sahida Ahmad In English	

ROOM 3

Room 1	Room 2	Room 3
10:00 ENTREPRENEURSHIP JOURNEY IN BUILDING ABC BRAND Presented by Sudhakar Reddy In English	10:00 LESSONS LEARNED FROM MARKETING SAAS STARTUPS Presented by Gaurav Sankhyan In English	
10:05 "KAMPUNG BERKUALITAS" - BANGUN NEGARA, THE WISDOM IS YOUNG Presented by Johanna Kurniawan In English	10:05 HOW HAS PISA EXPANDED ITS BUSINESS INTERNATIONALLY? Presented by John Williams In English	
10:10 HOW TO OVERCOME THE CHALLENGES AND MISLEADINGS TO SUCCESS Presented by Johanna Kurniawan In English	10:10 THE CHALLENGES AND OPPORTUNITIES OF GROWING THE 1990S PROGRAMS IN SaaS Presented by Gaurav Sankhyan In English	
10:15 FROM STARTUP TO SCALUP - THE JOURNEY OF SAAS Presented by Gaurav Sankhyan In English	10:15 MANIPULATION AT THE UNIVERSITY, IT'S NEVER LATE TO LEARN BY PLAYING Presented by Gaurav Sankhyan In English	
10:20 SRIIA KOMUNITI, SAMA KE SUKSESAN Presented by Johanna Kurniawan In English	10:20 HOW FRODO BAGGINS CAN INSPIRE THE NEW INNOVATION-DRIVEN PROTECT SaaS Presented by Gaurav Sankhyan In English	
10:25 WHAT ARE THE TOP 5 DISASTERS THAT SaaS WILL FACE? Presented by Gaurav Sankhyan In English	10:25 CHALLENGES THAT SAAS PEOPLE FACE ESPECIALLY DURING THE COVID-19 PANDEMIC Presented by Gaurav Sankhyan In English	
10:30 HOW TO BECOME A SUCCESSFUL ENTREPRENEUR IN BANGLADESH Presented by Gaurav Sankhyan In English	10:30 4IR ECONOMY Presented by Gaurav Sankhyan In English	
10:35 ENRICH YOUR LIFE Presented by Gaurav Sankhyan In English	10:35 TAKE CARE OF YOUR WELLBEING TODAY Presented by Gaurav Sankhyan In English	
10:40 BLUE OCEAN STRATEGY: FROM SURVIVAL TO DOMINANCE Presented by Gaurav Sankhyan In English	10:40 BCN - WHY DO WE FAIL? Presented by Gaurav Sankhyan In English	
10:45 CHANGE AND TRANSFORMATION Presented by Gaurav Sankhyan In English	10:45 THE FUTURE OF REAL ESTATE Presented by Gaurav Sankhyan In English	
10:50 SPEAK	10:47 FULLY UNLOCKING THE VALUE OF HUMAN CAPITAL - THE GEORGE WAY Presented by Gaurav Sankhyan In English	
	10:50 GROWING FROM THE HEART Presented by Gaurav Sankhyan In English	
	10:55 HOW YOUTH CARE CONTRIBUTES TO THE ECONOMY AND BENEFITS OF REVOLUTION 4.0 Presented by Gaurav Sankhyan In English	

Room 1	Room 2	Room 3
10:00 EMPLOYEE LIFE QUALITY: THE MISSING DIMENSION OF YOUR ORGANIZATION Presented by Gaurav Sankhyan In English	10:00 REVOLUTIONIZE YOUR BUSINESS WITH DATA DRIVEN MARKETING Presented by Gaurav Sankhyan In English	
10:05 LEARN IN AUTONOMOUS VEHICLES Presented by Gaurav Sankhyan In English	10:05 HOW THE PANDEMIC PROMPTED US TO INNOVATE Presented by Gaurav Sankhyan In English	
10:10 TELLING TECH STORIES Presented by Gaurav Sankhyan In English	10:10 GOOD CITY FOUNDATION Presented by Gaurav Sankhyan In English	
10:15 CONSUMER BEHAVIOUR IN MYANMAR Presented by Gaurav Sankhyan In English	10:15 HOW TO BECOME A CHANGE-MAKER IN TODAY'S WORLD Presented by Gaurav Sankhyan In English	
10:20 THE FUTURE OF REAL ESTATE ECOSYSTEM IN THAILAND Presented by Gaurav Sankhyan In English	10:20 ĐỘ TÍN THẮM HIỂM TẠO ĐƯỢC ĐỒS BẤT CHỜNG Presented by Gaurav Sankhyan In English	
10:25 领导力 Presented by Gaurav Sankhyan In English	10:25 CÁC YẾU TỐ TẠO NÊN MỘT DOANH NGHIỆP HỮU GIẢ Presented by Gaurav Sankhyan In English	
10:30 THE IMPACT AND SIGNIFICANCE OF MACHINE LEARNING Presented by Gaurav Sankhyan In English	10:30 WORK-BASED LEARNING Presented by Gaurav Sankhyan In English	
10:35 RESEARCH INSPIRED ENTREPRENEURSHIP - MY PERSPECTIVE AND LIFE LESSONS Presented by Gaurav Sankhyan In English	10:35 MOTIVATION Presented by Gaurav Sankhyan In English	
10:40 FIND YOUR ONE THING Presented by Gaurav Sankhyan In English	10:40 CREATING A GREAT NEW WORLD FOR ENTREPRENEURS Presented by Gaurav Sankhyan In English	
10:45 SIMPLIFYING INSURANCE FOR THE "NOW GENERATION" Presented by Gaurav Sankhyan In English	10:45 HOW 5G AND AI ARE MAKING AN IMPACT ON ECONOMY Presented by Gaurav Sankhyan In English	
10:50 BREAK	10:47 REFORMING THE AGRICULTURE SECTOR VIA DIGITALIZATION Presented by Gaurav Sankhyan In English	
	10:50 HOW TO BUILD A LONG TERM CAREER IN REAL ESTATE Presented by Gaurav Sankhyan In English	

Room 1	Room 2	Room 3
10:00 MENDANTU USAHAWAN NORMA SAHABU Presented by Gaurav Sankhyan In English	10:00 EVOLUTION IN ENTREPRENEURSHIP Presented by Gaurav Sankhyan In English	
10:05 DIGITAL WELLBEING & CAREER OPPORTUNITIES IN CYBER SECURITY Presented by Gaurav Sankhyan In English	10:05 MARKETING STRATEGIES FOR INNOVATIVE BUSINESSES Presented by Gaurav Sankhyan In English	
10:10 HOW TO SURVIVE IN A COMPETITIVE MARKET AS AN ENTREPRENEUR? Presented by Gaurav Sankhyan In English	10:10 BRAND YOU YOUR MOST VALUABLE ASSET? Presented by Gaurav Sankhyan In English	
10:15 HOW PODCASTING MATTERS TO PUBLIC SPEAKERS? Presented by Gaurav Sankhyan In English	10:15 THE VALUE OF INVESTMENT IN THE EDUCATION SECTOR Presented by Gaurav Sankhyan In English	
10:20 BUILDING FRAMEWORKS TO GROW OUR BUSINESS Presented by Gaurav Sankhyan In English	10:20 MEANINGFUL INNOVATION & DRIVING ROI Presented by Gaurav Sankhyan In English	
10:25 ADOPTING THE RIGHT MARKETING TOOLS FOR ABLE CONTENT MARKETING STRATEGY Presented by Gaurav Sankhyan In English	10:25 MURRAY'S JOURNEY Presented by Gaurav Sankhyan In English	
10:30 CRACK THE CODE WITH A SIMPLE SUCCESS MARKETING STRATEGY Presented by Gaurav Sankhyan In English	10:30 SETTING & ACHIEVING GOALS Presented by Gaurav Sankhyan In English	
10:35 THE DAILY STAR Presented by Gaurav Sankhyan In English	10:35 SCALING A TECHNOLOGY COMPANY FOCUSED ON SOCIAL IMPACT Presented by Gaurav Sankhyan In English	
10:40 THE TRANSFORMATIVE EVOLUTION OF MEDIA Presented by Gaurav Sankhyan In English	10:40 数字化转型 Presented by Gaurav Sankhyan In English	
10:45 SA BẠN HỮU GIẢ ĐƯỢC TRONG KỶ NGUYỄN KỸ THUẬT SỐ Presented by Gaurav Sankhyan In English	10:45 数字化转型 - 数字化转型的启示 Presented by Gaurav Sankhyan In English	
10:50 BREAK	10:47 HOW TO MANAGE STRESS Presented by Gaurav Sankhyan In English	
	10:50 PRESENCE ON LINKEDIN FOR BUSINESS Presented by Gaurav Sankhyan In English	

ROOM 1

ROOM 2

ROOM 3

21 NOV

SPEAKERS



Georg Chmiel

Group Executive Chairman,
Juwai IQI



Natalie Han

Marketing Consultant,
Coca Cola Co.



Hilary Isaac Raczek

Former CNN Philippines
news anchor and TV Host



Md. Tajdin Hassan

Head of Marketing,
The Daily Star



Bill Leung

Executive Director,
OrangeTee & Tie



**Haresh
Khoobchandani**

Vice President of Sales,
Autodesk Asia Pacific



Alex Bell

Director of Coaching and
Innovation, FRSA FCCT



Lukas Hlavac

General Manager,
Lasvit Shanghai



Adriana Aguilar

Founder, Yuxtem



Kevin Turner

Content Director and Anchor,
Real Estate Talk



Toni Miranda

International Image Consultant and
Transformational Speaker, Radiance
Image Consultancy Philippines (PSB)



Alan Cheah

CEO, GoCar Malaysia
and GoEVcharger



Hank Khoo

Founder & Chief Inspirer,
HANKidz



Agnelorajesh Athaide

CEO, St. Angelo's VNCT Ventures

SPEAKERS



Kashif Ansari

Group Chief Executive Officer,
Juwai IQI



Simon Chester

Director, GEOCON



Bruce Wells

Managing Director, Asia Pacific,
Matterport



Chen Chow

Co-Founder, Fave



Rev. Elisha Satvinder

Co-Founder, Dignity for
Children Foundation



Chan Kok Long

Co-Founder and
Executive Director, iPay88



Wesley Chan

Sales Breakthrough Coach and
3x TEDx Speaker



Jiho Kim

CEO, Parkour Generations
Korea Inc.



Mohsin Ayub

Marketing Manager, Homes 4
Life Real Estate Dubai



Yulia Suci Rejeki

Educator / Sahabat Rumah
Belajar DKI Jakarta 2019 / Influencer,
Crowdsource by Google



Rola Ezzedine

CEO, Maison Rola Ezzedine



Stanley Chee

CEO, SalesCandy



Omar Abedin

CMO of Graana.
Founder of PakTekHub



Musa Olatunji

Lead Consultant, BeMORE
Global Consulting

SPEAKERS



Fuhu Zeng

General Manager, JD Property



Yan Lou

Co-Founder and COO, AFN



Helena Fan

Co-Founder and COO, Xiao E-Tech



KT Tang

Regional Sales Director, Salesforce
Greater China Region



Dong Chen

Producer and TV Host,
SinoVision



Cassandra Ng

Business Development Manager,
iClick



James Macdonald

Head of Research, Savills China



Harrison Zhao

Secretary General, CEATEC



Lee Sun

Tax Manager, PWC



Hanlin Tang

President, China Data Pay

SPEAKERS



Richard Zhuang
Founder, Oceanway Yacht



Tim Zeng
Chairman and CEO,
Memor Home



Luc Lu
Co-Founder, IMI



Andrew Wood
Head of Institutional Sales
APAC, CMC Markets



Phoebe Wu
Director, New Channel Shanghai School
Cooperative Development Center



Christina Si
CEO, ELICO



Hans Yan
General Manager, BCM



Well Cheng
Founder and Chairman,
JUST RIGHT EXPO



James Zhan
Founder,
Overseas Investment Platform

Why can't we immediately be successful when pursuing a career in sales? Let us be honest that is unrealistic. Yes, people in sales do make a lot of money – more than doctors, lawyers and pilots. But why we are not experiencing this success, is the lack of fundamentals. First of all, be thankful for what you have. By being thankful, you appreciate what you have and those around you. Secondly, you have to train your mindset to react more positively. Never think of yourself, think of how your words and actions affect your surroundings. Thirdly, have faith in your strengths. Believe that you can make achieve the impossible – if you trust yourself. And if you get rejected, take it and continue your journey. Failures are meant to teach you a lesson to ensure you become a better salesperson.

Before I end, do remember – sales will happen if you remember the fundamentals from the heart.



Kashif Ansari

Group Chief Executive Officer,
Juwai IQI

Real estate has always been a hands-on industry, so to transform and digitalize the entire real estate experience is exciting, but challenging. We have a clear vision, to Empower Asian Consumers to be Global Residents. On November 2019, two super brands Juwai.com and IQI decided to come together, to fully utilize the sales, rent leads and property listing information, to offer end-to-end solution to real estate developers, landlords and agents across the world. Integrating powerful data to push the industry chain's development through a detailed growth strategy, Juwai IQI became one of the rare success stories in the midst of a pandemic, and is also recognized by China and worldwide media as the largest real estate technology group in Asia.



Georg Chmiel

Group Executive Chairman,
Juwai IQI



Bruce Wells

Managing Director,
Asia Pacific, Matterport

We understand real estate is an ever-evolving industry. Real estate is a global business; it needs to be agile enough to pace with technological advances, smart enough to deliver, engaging experience that digital-savvy clients demand to withstand unprecedented climates. Something all of us can relate with today. With it, only the strongest can emerge to the top among so many competition and drawbacks. Good marketing plays a critical role in creating quality leads, which leads to genuine clients who are truly interested in our products. It is the year 2020, and property business needs to get in touch with how it is marketing online and catch up with the current digital trends. Today, Matterport is ensuring to give clients an immersive and interactive experience such as 3D virtual tours to capture reality. Through these virtual tours, we provide an inside and outside tour of the property you wish to view without leaving your home. As the popularity for virtual tours rises, especially during these tiring times, we should ensure future business has these services to meet the demand and capture the horizon to ensure we stay relevant as years to come.

Since established in 2008, Geocon, a fully integrated powerhouse property enterprise, had developed to become Canberra's largest private institution. Geocon builds 1,500 condominiums yearly, and shapes the city skyline with the tallest residential towers and world-class developments. Canberra is often overlooked as a place just for residence, but it is actually also a place for investment. As Australia's fastest-growing economy and city, it is also a home to more than 50 federal government agencies. Even in times of crisis such as the Covid-19 pandemic now, government agencies are expanding and growing. The demand for land in the inland region exceeds supply, leading to the steady growth of 4-6% in property prices, vacancy rates lower than 1%, and has the highest yield of 5.7% in Australia. Other than that, Canberra also has the top 5 universities in the world, the newly built light rail transit, and the 0% foreigner stamp duty plus preferential policies.



Simon Chester

Director, GEOCON

Organizers



Sponsors



Our Partners



Media Partners



Juwai IQI

Empower Asian Consumers
To Be Global Residents

ADAPT 2021 is coming soon!

 Get you your early bird tickets **TODAY!**

Visit the Website 

Visit the Facebook Page  [@adaptconventionion](#)

