



#ADAPT **VIRTUAL**
INTERNATIONAL CONVENTION

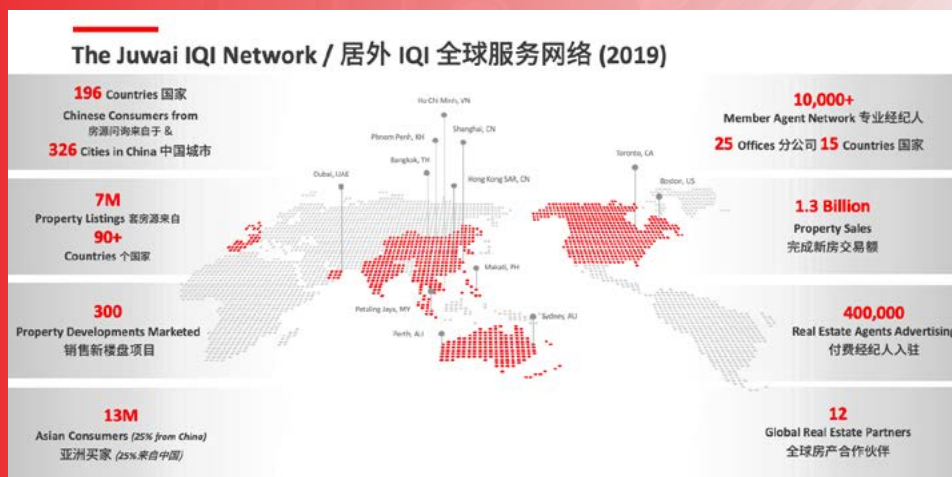
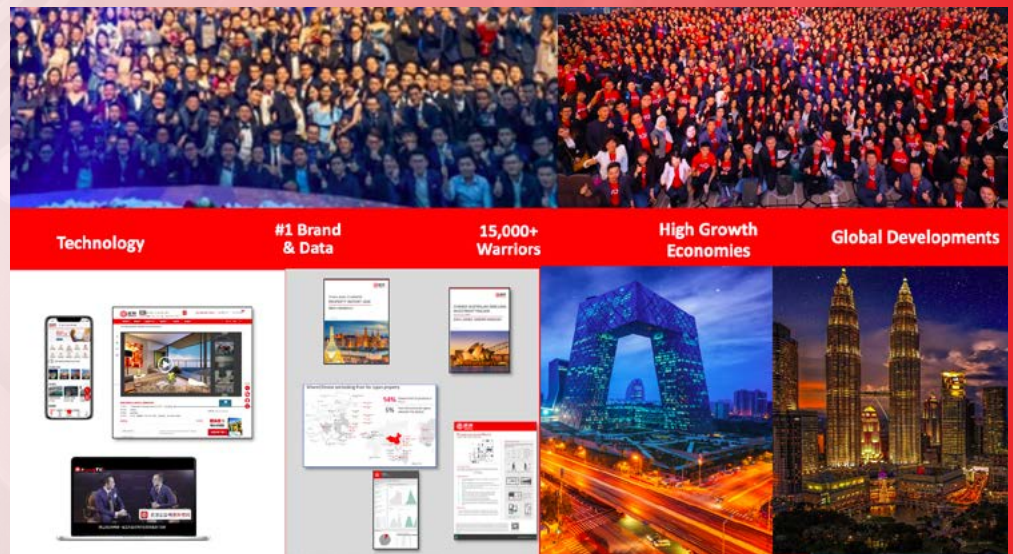
ADAPT 2020

International Virtual Convention

**"Supercharging The World Towards
A New Era Of Technological Innovation."**

Juwai IQI

Juwai IQI is the Asian Real Estate Technology Group that empowers Asia's residents to become residents of the world. It transacted more than 17,000 properties in 2020 and advertised US\$4 trillion of property from 111 countries every year.



Additionally, Juwai IQI has 5.5 million monthly active users, offering real estate marketers an end-to-end marketing and sales solution.

Juwai IQI also integrates its super-app Juwai.com and Juwai.asia to a global network of more than 15,000 real estate agents to explore market-leading properties. Furthermore, Juwai.com is the number one Chinese international real estate portal and Juwai.asia is the first Asia-wide portal for global property.

Room 1	Room 2	Room 3
<p>10:00 THE ART OF TRANSFORMING NEGATIVE SITUATIONS INTO POSITIVE ADVANTAGES Presented by David Azzam In-English</p> <p>10:00 GROWTH MINDSET FOR DIGITALISATION Presented by Malika Louni In-English</p> <p>10:01 CHANGE YOUR MINDSET, CHANGE YOUR GAME PLAN Presented by Jan Thong In-English</p> <p>10:02 YOUTH EMPOWERMENT IN THE AGE OF DIGITALIZATION (CAN WE BE EMPOWERED?) Presented by Mubashir Begum In-English</p> <p>10:02 EMBRACING ENTREPRENEURSHIP (IN THE MIST OF A PANDEMIC) Presented by Sabar Shamsuddin In-English</p> <p>10:05 PEAK PERFORMANCE MINDSET Presented by Shafiq Chah In-English</p> <p>10:10 PRINCIPLES TO REACH THE NEXT LEVEL Presented by Sam Usamah In-English</p> <p>10:00 MILLENIALS, DO IT! Presented by Christopher Tobi In-Indonesian</p> <p>10:05 HOW TO BUILD TRUST AND INTEGRITY THROUGH COMMUNICATION Presented by Wilfred James Simons In-English</p> <p>10:00 DREAMERS ARE DOERS Presented by Huda Shams In-English</p>	<p>10:00 RENOVATE YOUR BUSINESS STRATEGY IN 2021 (THE WORK STARTS NOW) Presented by Michael Simon In-English</p> <p>10:04 HOW TO VALUE YOU AND YOUR PRODUCT FOR SUCCESS Presented by Sam Louni In-English</p> <p>10:07 YOUTH ENTREPRENEURSHIP Presented by Bob Chah In-English</p> <p>10:10 5 IMPORTANT KEYS TO KEEP YOURSELF STAY MOTIVATED Presented by Mubashir Begum In-English</p> <p>10:05 REPOSITIONING YOUR BUSINESS IN NEW NORMAL Presented by Chah Sam In-English</p> <p>10:05 MEANING OF RISK-TAKING Presented by Chah Sam In-English</p> <p>10:08 THE JOURNEY TOWARDS MAKING A DIFFERENCE STARTS WITH YOU Presented by John Chah In-English</p> <p>10:00 LEADERSHIP (FOR REAL) Presented by Mohammad Adhikari Chah Sam In-English</p> <p>10:10 THE RESILIENT MINDSET Presented by Chah Sam In-English</p> <p>10:08 SELF DEVELOPMENT TO OVERCOME SITUATIONAL RESTRICTIONS Presented by Michael Simon In-English</p>	

ROOM 1

Room 1	Room 2	Room 3
<p>10:00 ACCELERATE YOUR BUSINESS GROWTH IN THE ERA OF DISRUPTION Presented by David Azzam In-English</p> <p>10:00 CONVERT 2X MORE LEADS WITH MARKETING AUTOMATION Presented by David Azzam In-English</p> <p>10:05 CUSTOMER ACQUISITION VIA DIGITAL PLATFORMS Presented by David Azzam In-English</p> <p>10:00 MAKE A DIFFERENCE WITH YOUR BRAND UNUSHERS Presented by David Azzam In-English</p> <p>10:00 TRANSFORM YOUR TARGET AUDIENCE INTO LOYAL CUSTOMERS THROUGH CONTENT THAT SELLS Presented by Sam Sam In-English</p> <p>10:00 HOW TO USE EMOTIONAL WORDS TO IMPROVE YOUR SALES Presented by Sam Sam Sam In-English</p> <p>10:05 5 SMALL BUSINESS MARKETING TIPS TO OVERCOME THE COMPETITION Presented by Sam Sam In-English</p> <p>10:00 CONTENT MARKETING - IS IT THE ONLY WAY TO STAY RELEVANT? Presented by Sam Sam In-English</p> <p>10:00 YOUR SOCIAL MEDIA PROFILE IS YOUR FUTURE BUSINESS CARD Presented by Sam Sam In-English</p> <p>10:00 STORYTELLING 101 (USE STORIES TO POWER YOUR SPEECH) Presented by Sam Sam In-English</p>	<p>10:00 HOW TO GET YOUR CLIENT & YOUR PEOPLE TO GROW OLD WITH YOU? Presented by Sam Sam Sam In-English</p> <p>10:00 EFFECTIVE PERSONAL BRANDING WITH LINKEDIN Presented by David Azzam In-English</p> <p>10:00 HOW TO BUILD YOUR PERSONAL BRANDING IN SOCIAL MEDIA Presented by David Azzam In-English</p> <p>10:00 SOCIAL ENTREPRENEURSHIP Presented by Sam Sam In-English</p> <p>10:00 THE SOCIETAL RESPONSIBILITY OF ENTREPRENEURS Presented by Sam Sam Sam In-English</p> <p>10:00 4 STEP SALES FORMULA FOR MASSIVE SALES Presented by Sam Sam Sam In-English</p> <p>10:00 DIGITAL TRANSFORMATION FOR SMEs Presented by Christopher Tobi In-Indonesian</p> <p>10:00 ENTREPRENEURSHIP Presented by Sam Sam Sam In-English</p> <p>10:00 BEFORE YOU START YOUR OWN BUSINESS Presented by Sam Sam Sam In-English</p> <p>10:00 GENERATE LEADS EFFECTIVELY VIA DIGITAL MARKETING SALES FUNNEL Presented by Sam Sam In-English</p>	

ROOM 2

Room 1	Room 2	Room 3
<p>10:00 LEADING DIGITAL REAL ESTATE - THE JAWA KJ STORY Presented by Sam Sam In-English</p> <p>10:05 HELP TO BUILD A MORE LIMITED AND EQUAL WORLD WITH GOOGLE CROWDSOURCE Presented by Sam Sam Sam In-English</p> <p>10:00 INFLUENCING CONSUMER BEHAVIOR THROUGH AI BASED MACHINE LEARNING Presented by Sam Sam Sam In-English</p> <p>10:00 COMMUNITY BUILDING THROUGH MOBILE CROWDSOURCE Presented by Sam Sam In-English</p> <p>10:00 BUILDING THE SUPER APP FOR PROPERTIES Presented by Sam Sam Sam In-English</p> <p>10:00 MACHINE LEARNING - APPENDIX: A AUTOMATIC CON HERMANENTAS GOOGLE Presented by Sam Sam In-English</p> <p>10:00 HOW INDUSTRIES ARE UTILIZING THE DRONE TECHNOLOGY Presented by Sam Sam In-English</p> <p>10:00 PAYMENT SOLUTION FOR THE FUTURE: DIGITAL ASSET PAYMENT ECOSYSTEM Presented by Sam Sam In-English</p> <p>10:00 HOW TO MAXIMIZE SMARTPHONE TO PRODUCE SOMETHING POSITIVE Presented by Sam Sam Sam In-Indonesian</p> <p>10:00 TRAVELER DAN PERKEMBANGAN TEKNOLOGI Presented by Sam Sam Sam In-Indonesian</p>	<p>10:00 CROWDSOURCING DIVERSITY IN AI SYSTEMS Presented by Sam Sam Sam In-English</p> <p>10:00 PANDEMIC IS BAD, BUT THERE IS AN OPPORTUNITY Presented by Sam Sam In-English</p> <p>10:00 7 WAYS TECHNOLOGY WILL CHANGE OUR PROPERTY BUYING DECISION Presented by Sam Sam In-English</p> <p>10:00 OPTIMIZING MASTERY IMPLEMENTATION OF TECHNOLOGY FOR SME Presented by Sam Sam Sam In-Indonesian</p> <p>10:00 THE JOURNEY OF AN ENTREPRENEUR AND WHY I CHOOSE TECHNOLOGY? Presented by Sam Sam Sam In-English</p> <p>10:00 TECHNOLOGY THAT WILL CHANGE THE PROPERTY INDUSTRY IN THE NEXT 20 YEARS Presented by Sam Sam Sam In-English</p> <p>10:00 THE BENEFIT OF TECHNOLOGY FOR EARLY CHILDHOOD Presented by Sam Sam Sam In-Indonesian</p> <p>10:00 PRODUCTIVITY CULTURE IN THE AGE OF REMOTE WORK AND A GLOBAL PANDEMIC Presented by Sam Sam Sam In-English</p> <p>10:00 GLOBAL CONNECTIONS IN EDUCATION INNOVATION AND YOUTH VOICE Presented by Sam Sam In-English</p>	

ROOM 3

ROOM 1

<p>10:00</p> <p>HOW TECHNOLOGY HAS CHANGED THE FINANCING WORLD</p> <p>Presented by: Michael Salazar</p>	<p>10:00</p> <p>INNOVATE OR DIE SLOWLY AND PAINFULLY</p> <p>Presented by: Henry Hsiao Wang</p>
<p>10:14</p> <p>EXTRAORDINARY CONFIDENCE IN EXTRAORDINARY TIMES</p> <p>Presented by: David Johnson</p>	<p>10:14</p> <p>线上融资和众筹</p> <p>Presented by: 陈国雄</p>
<p>10:30</p> <p>GEDCON, CAMBERIA AND NIGHTFALL</p> <p>Presented by: Steven Chan</p>	<p>10:30</p> <p>1 PSYCHOLOGICAL TOOL TO IMPROVE YOUR PRODUCT</p> <p>Presented by: James Lee</p>
<p>10:40</p> <p>OPPORTUNITIES AND CHALLENGES FOR OVERSEAS INVESTMENT</p> <p>Presented by: James Chan</p>	<p>10:40</p> <p>WHAT IS DESIGN THINKING?</p> <p>Presented by: Brenda Lee</p>
<p>11:01</p> <p>AUSTRALIAN REAL ESTATE MARKET & DIGITAL BANKING</p> <p>Presented by: Tim Lee</p>	<p>10:51</p> <p>PERSONAL DISRUPTION: THE NEW CURRENCY OF SUCCESS</p> <p>Presented by: Thomas Chikhalakand</p>
<p>11:14</p> <p>POWER OF UNCONSCIOUS MOTIVATION</p> <p>Presented by: Brenda Lee</p>	<p>10:51</p> <p>THE LEADER AS COACH</p> <p>Presented by: Jeff Chang</p>
<p>11:30</p> <p>THE POWER OF FAILURE AND OWNING UP TO YOUR STORY</p> <p>Presented by: Bernard Andrew Tanaka</p>	<p>10:51</p> <p>WHAT IT MEANS TO BE ANTIFRAGILE</p> <p>Presented by: Liam Butler</p>
<p>11:40</p> <p>WOMEN TO DEVELOP THEIR SELF-WORTH</p> <p>Presented by: Jennifer Hudson Page</p>	<p>11:00</p> <p>FROM CRISIS TO GROWTH AND WEALTH OPPORTUNITIES</p> <p>Presented by: Liam Butler</p>
<p>12:00</p> <p>EMOTIONAL RESILIENCE: BOUNCE BACK IN CHALLENGING TIMES</p> <p>Presented by: Julian Day</p>	<p>12:00</p> <p>THE THREE P'S OF GROWTH</p> <p>Presented by: Mark Ross</p>
<p>12:10</p> <p>LOSE HOPE, BUT DON'T GIVE UP!</p> <p>Presented by: Steven Salazar</p>	<p>12:00</p> <p>SELF EXCELLENCE THROUGH FEEDBACK</p> <p>Presented by: Mathew Samuel Page</p>

ROOM 2

<p>10:00</p> <p>DISRUPTING DISRUPTION WITH TECHNOLOGY</p> <p>Presented by: Michael Salazar</p>	<p>10:00</p> <p>THE SOCIAL RESPONSIBILITY OF ENTREPRENEURS IN THEIR PRODUCT DEV PROCESS</p> <p>Presented by: Michael Salazar</p>
<p>10:15</p> <p>中国中小企业故事</p> <p>Presented by: Liam Butler</p>	<p>10:15</p> <p>WHY YOU SHOULD INVEST IN CAMBODIA DURING THIS COVID-19 ECONOMY</p> <p>Presented by: Steven Chan</p>
<p>10:30</p> <p>欧洲零售业数字化转型</p> <p>Presented by: Liam Butler</p>	<p>10:30</p> <p>PROPOSTA DE VALOR Y SERVICIO AL CLIENTE</p> <p>Presented by: Michael Salazar</p>
<p>10:40</p> <p>THE WISDOM OF SELLING</p> <p>Presented by: Michael Salazar</p>	<p>10:40</p> <p>VEN - KENAPA KITA BAKAL?</p> <p>Presented by: Steven Chan</p>
<p>11:00</p> <p>中国零售业数字化转型</p> <p>Presented by: Michael Salazar</p>	<p>11:00</p> <p>NETWORKING</p> <p>Presented by: Michael Salazar</p>
<p>11:10</p> <p>HOW TO BUILD AND MAINTAIN A PERSONAL BRAND</p> <p>Presented by: David Johnson</p>	<p>11:10</p> <p>HOW TO DO A GOOD JOB IN PROMOTING BUSINESS IN CHINA AND EUROPE</p> <p>Presented by: Michael Salazar</p>
<p>11:20</p> <p>JUST RIGHT EXPO</p> <p>Presented by: Jeff Chang</p>	<p>11:20</p> <p>THE BOSS - TRANSFORM YOUR LIFE AS A DIGITAL ENTREPRENEUR</p> <p>Presented by: Michael Salazar</p>
<p>11:30</p> <p>SALESFORCE CUSTOMER 360: REAL-TIME PERSONALIZATION, POWERED BY CRISTEIN</p> <p>Presented by: ET Tech</p>	<p>11:30</p> <p>SUSTAINABLE ENTREPRENEURSHIP</p> <p>Presented by: Michael Salazar</p>
<p>11:40</p> <p>SOCIAL ENTREPRENEURSHIP</p> <p>Presented by: David Johnson</p>	<p>11:40</p> <p>ENTREPRENEURSHIP</p> <p>Presented by: Michael Salazar</p>
<p>12:00</p> <p>PROPERTY AGENT REVIEWS</p> <p>Presented by: Michael Salazar</p>	<p>12:00</p> <p>DIGITAL TRANSFORMATION</p> <p>Presented by: Michael Salazar</p>

ROOM 3

<p>10:00</p> <p>如何提升全球影响力</p> <p>Presented by: Michael Salazar</p>	<p>10:00</p> <p>CONSUMER EMPOWERMENT THROUGH DATA ANALYTICS</p> <p>Presented by: Michael Salazar</p>
<p>10:14</p> <p>THE IMPACT OF VIRTUAL AND AUGMENTED REALITY ON THE MARKET</p> <p>Presented by: Michael Salazar</p>	<p>10:14</p> <p>ASSESSING THE TECHNO- ECONOMIC FEASIBILITY OF A WIND-TIDAL LAGOON HYBRID SYSTEM</p> <p>Presented by: Michael Salazar</p>
<p>10:30</p> <p>中国2020年经济前景展望</p> <p>Presented by: Michael Salazar</p>	<p>10:30</p> <p>AI FOR UMES</p> <p>Presented by: Michael Salazar</p>
<p>10:40</p> <p>THE IMPACT OF STRATEGIC PARTNERSHIPS WITHIN THE FINTECH INDUSTRY</p> <p>Presented by: Michael Salazar</p>	<p>10:40</p> <p>FREE GOOGLE TOOLS FOR YOUR BUSINESS</p> <p>Presented by: Michael Salazar</p>
<p>10:50</p> <p>中国2020年经济前景展望</p> <p>Presented by: Michael Salazar</p>	<p>10:50</p> <p>EDTECH ENTREPRENEURSHIP</p> <p>Presented by: Michael Salazar</p>
<p>11:00</p> <p>HOW DEVELOPERS MARKET IN E-COMMERCE SHOPPING CARAVAN</p> <p>Presented by: Michael Salazar</p>	<p>11:00</p> <p>ARTIFICIAL INTELLIGENCE IN THE PETROLEUM INDUSTRY</p> <p>Presented by: Michael Salazar</p>
<p>11:10</p> <p>DATA DELIBERATIONS: DECODING CHINA'S MARKET</p> <p>Presented by: Michael Salazar</p>	<p>11:10</p> <p>HOW TECHNOLOGY IS AFFECTING THE REAL ESTATE INDUSTRY</p> <p>Presented by: Michael Salazar</p>
<p>11:20</p> <p>INTERNET-BASED HOKKING RENTAL INDUSTRY</p> <p>Presented by: Michael Salazar</p>	<p>11:20</p> <p>ERG DATA IN SOFT SKILLS MEASUREMENT HELPED BUILD BEST TECH TEAM</p> <p>Presented by: Michael Salazar</p>
<p>11:30</p> <p>DISCOVER THE SECRET TO ADOPTING DATA-DRIVEN MARKETING IN CHINA</p> <p>Presented by: Michael Salazar</p>	<p>11:30</p> <p>DIGITAL BUSINESS TRANSFORMATION FROM KPIs TO APIs</p> <p>Presented by: Michael Salazar</p>
<p>11:40</p> <p>XIAO E-TECH: SAAS PRODUCTS WITH CHINESE CHARACTERISTIC PRIVATE DOMAIN TRAFFIC</p> <p>Presented by: Michael Salazar</p>	<p>11:40</p> <p>IT IN THE FUTURE: AI, BLOCKCHAIN, AND THE FUTURE</p> <p>Presented by: Michael Salazar</p>

DAY 03

Room 1	Room 2	Room 3
<p>10:00 SELF DEVELOPMENT Presented by Shahida Ahmed In-English</p> <p>10:14 SELF CONFIDENCE Presented by Dr. Chikahisa In-English</p> <p>10:01 CLARITY ON YOUR PURPOSE Presented by Ravi Thompson In-English</p> <p>10:00 THE ENTREPRENEURIAL MINDSET - A JOURNEY OF SELF-DISCOVERY Presented by Sahadul Islam In-English</p> <p>10:06 TRUST YOURSELF TO RECOVER Presented by Shahida Ahmed In-English</p> <p>11:04 SELF DEVELOPMENT RULES Presented by Shahida Ahmed In-English</p> <p>11:14 SELF DEVELOPMENT Presented by Shahida Ahmed In-English</p> <p>11:04 GET A COACH OR MENTOR Presented by Tan Sheng Chai In-English</p> <p>11:00 PROPTech & PROPENOMY TOWARDS SUSTAINABLE GROWTH Presented by Dr. Shabida Bano In-English</p> <p>11:00 MY MUSIC LIFE JOURNEY Presented by Shahida Ahmed In-English</p>	<p>10:06 REBUILDING HR'S RECRUITMENT STRATEGY AFTER COVID-19 Presented by Shahida Ahmed In-English</p> <p>10:01 HOW JOBBIE BECAME THE #1 ONLINE PEANUT BUTTER BRAND IN MALAYSIA Presented by Shahida Ahmed In-English</p> <p>10:06 HOW DID MY TEAM SWITCHED OUR BUSINESS MODEL AND HELPED GROW Presented by Shahida Ahmed In-English</p> <p>10:04 THE HIGHS AND LOWS IN THE 14 YEARS OF DOING STAND-UP COMEDY Presented by Shahida Ahmed In-English</p> <p>10:06 MY STORY - DON'T GIVE UP ON BECOMING MORE Presented by Shahida Ahmed In-English</p> <p>10:06 MY JOURNEY INTO MAKING MUSIC AS A CAREER CHOICE Presented by Shahida Ahmed In-English</p> <p>10:06 WHAT HAPPENS WHEN A MUSLIM STARTS THINKING OUTSIDE THE BOX Presented by Shahida Ahmed In-English</p> <p>10:01 5 RESPON MENGHADAPI KESIB Presented by Shahida Ahmed In-English</p> <p>10:00 LESSONS LEARNED FROM FORTUNE 100 & TO STARTUPS Presented by Shahida Ahmed In-English</p> <p>10:00 ADAPT WITH CHANGE IN MIND Presented by Shahida Ahmed In-English</p>	

ROOM 1

Room 1	Room 2	Room 3
<p>10:06 RAISING CAPITAL INVESTMENTS VIA SOCIAL MEDIA Presented by Shahida Ahmed In-English</p> <p>10:01 MARKETING TO THE NEXT GENERATION IN CHINA Presented by Shahida Ahmed In-English</p> <p>10:00 ENTREPRENEURSHIP IN BANGLADESH - A BRIEF OVERVIEW Presented by Shahida Ahmed In-English</p> <p>10:00 MYSTERYQ - REDEFINING AND REDESIGNING OFFLINE-ONLINE MOBILE MARKETING Presented by Shahida Ahmed In-English</p> <p>10:00 TAKE ACTION FOR YOUR DIGITAL MARKETING STRATEGY Presented by Shahida Ahmed In-English</p> <p>11:00 HOW TECHNOLOGY AND AN ENTREPRENEURIAL MINDSET ALLOWED US TO OVERCOME COVID-19 Presented by Shahida Ahmed In-English</p> <p>11:00 TEN BASIC CANONS OF ENTREPRENEURSHIP Presented by Shahida Ahmed In-English</p> <p>11:00 ADOPTION OF LMS TO IMPROVE LEAD GEN ROAS Presented by Shahida Ahmed In-English</p> <p>10:00 HELPING BRANDS UNDERSTAND EXPORTS Presented by Shahida Ahmed In-English</p> <p>10:00 THE SECRET TO COPE WITH ANXIETY FROM CONSTANT CHANGE Presented by Shahida Ahmed In-English</p>	<p>10:06 REFRAMING YOUR 95% Presented by Shahida Ahmed In-English</p> <p>10:01 EMPOWERING WOMEN THROUGH TECHNOLOGY Presented by Shahida Ahmed In-English</p> <p>10:01 HOW TO GET LEADS FROM SOCIAL MEDIA AND INCREASE YOUR INCOME Presented by Shahida Ahmed In-English</p> <p>10:07 HOW TO AVOID CYBERCRIME Presented by Shahida Ahmed In-English</p> <p>10:11 HOW ARCHITECTURE INFLUENCES & AFFECTS OUR LIFE Presented by Shahida Ahmed In-English</p> <p>10:01 TECHNOLOGY AND MENTAL HEALTH Presented by Shahida Ahmed In-English</p> <p>10:04 INSTILLING PASSION IN THE YOUTH Presented by Shahida Ahmed In-English</p> <p>10:00 遠東中台の三大要素 Presented by Shahida Ahmed In-English</p> <p>10:00 PROPTech TRENDS OF 2020 IN THE GLOBAL MARKETS Presented by Shahida Ahmed In-English</p> <p>10:00 10 VIDEO WAJIB DISUAT OLEH SETIAP USAHAWAN 2020 Presented by Shahida Ahmed In-English</p>	

ROOM 2

Room 1	Room 2	Room 3
<p>10:00 PLEASE STOP SELLING TODAY! Presented by Shahida Ahmed In-English</p> <p>10:01 THE POWER OF BREATH Presented by Shahida Ahmed In-English</p> <p>10:04 HOW TO LEVERAGE LINKEDIN TO GROW A PERSONAL BRAND Presented by Shahida Ahmed In-English</p> <p>10:00 三个小秘诀，让你10倍提高上一篇文章 Presented by Shahida Ahmed In-English</p> <p>10:00 HOW TO LIVE A CREATIVE LIFE Presented by Shahida Ahmed In-English</p> <p>10:00 HOW CAN YOU CONTRIBUTE TO YOUR FAMILY WITH PASSIVE INCOME Presented by Shahida Ahmed In-English</p> <p>10:00 职场上一课先决条件 Presented by Shahida Ahmed In-English</p> <p>10:00 TRANSFORMING THAILAND'S PROPERTY VALUATION INDUSTRY Presented by Shahida Ahmed In-English</p> <p>10:01 USING TECHNOLOGY TO MAINTAIN THE EDUCATION DURING PANDEMIC Presented by Shahida Ahmed In-English</p> <p>10:00 INVISIBLE ADVANTAGE Presented by Shahida Ahmed In-English</p>	<p>10:00 BYPASS THE LOGICAL MIND FOR INFLUENCE AND IMPACT Presented by Shahida Ahmed In-English</p> <p>10:04 BECOMING A GOAL ACHIEVER Presented by Shahida Ahmed In-English</p> <p>10:01 REVOLUTIONIZING THE CAR RENTAL OWNERSHIP MARKET THROUGH TECHNOLOGY Presented by Shahida Ahmed In-English</p> <p>10:04 3 THINGS I LEARNED FROM MY DIGITAL MARKETING CAREER Presented by Shahida Ahmed In-English</p> <p>10:00 TRANSFORMATION TO BE THE BETTER YOU Presented by Shahida Ahmed In-English</p> <p>10:00 PUNCTUALITY AND YOUR PERSONAL BRAND Presented by Shahida Ahmed In-English</p> <p>10:00 DRIVING CHANGE AND GOING BEYOND BANKING Presented by Shahida Ahmed In-English</p> <p>10:01 WHAT IS ENTREPRENEURSHIP? Presented by Shahida Ahmed In-English</p> <p>10:00 RELEASABLE Presented by Shahida Ahmed In-English</p> <p>10:00 POSITIVE FACTORS TO MOTIVATE INTERNATIONAL INVESTMENT FROM IN CAMBODIA Presented by Shahida Ahmed In-English</p>	

ROOM 3

20 NOV

DAY 04

Room 1	Room 2	Room 3
<p>10:00 ENTREPRENEUR'S JOURNEY IN BUILDING ABC BRAND Presented by: [Speaker Name]</p> <p>10:05 TRANSFORMING FROM ENTREPRENEUR - BARE TO BRIGHT, THE WHEELS IN MOTION Presented by: [Speaker Name]</p> <p>10:10 HOW I OVERCAME THE CHALLENGES AND OPPORTUNITIES OF GROWING THE BRAND FROM A STARTUP Presented by: [Speaker Name]</p> <p>10:15 FROM STARTUP TO SCALEUP - THE JOURNEY OF BANG Presented by: [Speaker Name]</p> <p>10:20 SRI KUMAR, SRI KUMAR Presented by: [Speaker Name]</p> <p>10:25 WHAT ARE THE TOP 5 DISASTERS THAT ARE WILL CAUSE? Presented by: [Speaker Name]</p> <p>10:30 HOW TO BECOME A FASHION ENTREPRENEUR IN BANGLADESH Presented by: [Speaker Name]</p> <p>10:35 DESIGN YOUR LIFE Presented by: [Speaker Name]</p> <p>10:40 BLUE OCEAN STRATEGY: FROM SURVIVAL TO REVIVAL Presented by: [Speaker Name]</p> <p>10:45 CHANGE AND TRANSFORMATION Presented by: [Speaker Name]</p> <p>10:50 SPEAK Presented by: [Speaker Name]</p>	<p>10:00 LESSONS LEARNED WHEN MARKETING SAAS STARTUPS Presented by: [Speaker Name]</p> <p>10:05 HOW ILS (PURA) ENHANCED ITS BUSINESS INTERACTION Presented by: [Speaker Name]</p> <p>10:10 THE CHALLENGES AND OPPORTUNITIES OF GROWING THE BRAND FROM A STARTUP Presented by: [Speaker Name]</p> <p>10:15 MANAGEMENT AT THE UNIVERSITY, IT'S NEVER LATE TO LEARN BY PLAYING Presented by: [Speaker Name]</p> <p>10:20 HOW FROM EDUCATION CAN BRING THE NEW INNOVATION PROJECTS Presented by: [Speaker Name]</p> <p>10:25 CHALLENGES THAT SRI KUMAR'S FACE ESPECIALLY DURING THE COVID-19 PANDEMIC Presented by: [Speaker Name]</p> <p>10:30 GAS ECONOMY Presented by: [Speaker Name]</p> <p>10:35 TAKE CARE OF YOUR WELLBEING TODAY Presented by: [Speaker Name]</p> <p>10:40 RCN - WHY DO WE FAIL? Presented by: [Speaker Name]</p> <p>10:45 THE FUTURE OF REAL ESTATE Presented by: [Speaker Name]</p> <p>10:50 FULLY UNLOCKING THE VALUE OF HUMAN CAPITAL - THE GEORGE WAY Presented by: [Speaker Name]</p> <p>10:55 GROWING FROM THE HEART Presented by: [Speaker Name]</p> <p>11:00 HOW YOUTH CAN CONTRIBUTE TO THE ECONOMY AND INDUSTRY OF REVOLUTION 4.0 Presented by: [Speaker Name]</p>	<p>10:00 EMPLOYEE LIFE QUALITY: THE MISSING DIMENSION OF YOUR ORGANIZATION Presented by: [Speaker Name]</p> <p>10:05 LEARN IN AUTONOMOUS VEHICLES Presented by: [Speaker Name]</p> <p>10:10 TELLING TECH STORIES Presented by: [Speaker Name]</p> <p>10:15 CONSUMER BEHAVIOUR IN PHARMACY Presented by: [Speaker Name]</p> <p>10:20 THE FUTURE OF REAL ESTATE ECOSYSTEM IN THAILAND Presented by: [Speaker Name]</p> <p>10:25 THE IMPACT AND SIGNIFICANCE OF MACHINE LEARNING Presented by: [Speaker Name]</p> <p>10:30 RESEARCH INSPIRED ENTREPRENEURSHIP - MY PERSPECTIVE AND LIFE LESSONS Presented by: [Speaker Name]</p> <p>10:35 FIND YOUR ONE THING Presented by: [Speaker Name]</p> <p>10:40 SIMPLIFYING INSURANCE FOR THE "NOW GENERATION" Presented by: [Speaker Name]</p> <p>10:45 BREAK Presented by: [Speaker Name]</p> <p>10:50 HOW TO BUILD A LONG TERM CAREER IN REAL ESTATE Presented by: [Speaker Name]</p>

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ROOM 1

ROOM 2

ROOM 3

21 NOV

SPEAKERS



Georg Chmiel

Group Executive Chairman,
Juwai IQI



Natalie Han

Marketing Consultant,
Coca Cola Co.



Hilary Isaac Raczek

Former CNN Philippines
news anchor and TV Host



Md. Tajdin Hassan

Head of Marketing,
The Daily Star



Bill Leung

Executive Director,
OrangeTee & Tie



**Haresh
Khoobchandani**

Vice President of Sales,
Autodesk Asia Pacific



Alex Bell

Director of Coaching and
Innovation, FRSA FCCT



Lukas Hlavac

General Manager,
Lasvit Shanghai



Adriana Aguilar

Founder, Yuxtem



Kevin Turner

Content Director and Anchor,
Real Estate Talk



Toni Miranda

International Image Consultant and
Transformational Speaker, Radiance
Image Consultancy Philippines (PSB)



Alan Cheah

CEO, GoCar Malaysia
and GoEVcharger



Hank Khoo

Founder & Chief Inspirer,
HANKidz



Agnelorajesh Athaide

CEO, St. Angelo's VNCT Ventures

SPEAKERS

**Kashif Ansari**

Group Chief Executive Officer,
Juwai IQI

**Simon Chester**

Director, GEOCON

**Bruce Wells**

Managing Director, Asia Pacific,
Matterport

**Chen Chow**

Co-Founder, Fave

**Rev. Elisha Satvinder**

Co-Founder, Dignity for
Children Foundation

**Chan Kok Long**

Co-Founder and
Executive Director, iPay88

**Wesley Chan**

Sales Breakthrough Coach and
3x TEDx Speaker

**Jiho Kim**

CEO, Parkour Generations
Korea Inc.

**Mohsin Ayub**

Marketing Manager, Homes 4
Life Real Estate Dubai

**Yulia Suci Rejeki**

Educator / Sahabat Rumah
Belajar DKI Jakarta 2019 / Influencer,
Crowdsourced by Google

**Rola Ezzedine**

CEO, Maison Rola Ezzedine

**Stanley Chee**

CEO, SalesCandy

**Omar Abedin**

CMO of Graana.
Founder of PakTekHub

**Musa Olatunji**

Lead Consultant, BeMORE
Global Consulting

SPEAKERS



Fuhu Zeng

General Manager, JD Property



Yan Lou

Co-Founder and COO, AFN



Helena Fan

Co-Founder and COO, Xiao E-Tech



KT Tang

Regional Sales Director, Salesforce
Greater China Region



Dong Chen

Producer and TV Host,
SinoVision



Cassandra Ng

Business Development Manager,
iClick



James Macdonald

Head of Research, Savills China



Harrison Zhao

Secretary General, CEATEC



Lee Sun

Tax Manager, PWC



Hanlin Tang

President, China Data Pay

SPEAKERS



Richard Zhuang
Founder, Oceanway Yacht



Tim Zeng
Chairman and CEO,
Memor Home



Luc Lu
Co-Founder, IMI



Andrew Wood
Head of Institutional Sales
APAC, CMC Markets



Phoebe Wu
Director, New Channel Shanghai School
Cooperative Development Center



Christina Si
CEO, ELICO



Hans Yan
General Manager, BCM



Well Cheng
Founder and Chairman,
JUST RIGHT EXPO



James Zhan
Founder,
Overseas Investment Platform

Why can't we immediately be successful when pursuing a career in sales? Let us be honest that is unrealistic. Yes, people in sales do make a lot of money – more than doctors, lawyers and pilots. But why we are not experiencing this success, is the lack of fundamentals. First of all, be thankful for what you have. By being thankful, you appreciate what you have and those around you. Secondly, you have to train your mindset to react more positively. Never think of yourself, think of how your words and actions affect your surroundings. Thirdly, have faith in your strengths. Believe that you can make achieve the impossible – if you trust yourself. And if you get rejected, take it and continue your journey. Failures are meant to teach you a lesson to ensure you become a better salesperson.

Before I end, do remember – sales will happen if you remember the fundamentals from the heart.



Kashif Ansari

Group Chief Executive Officer,
Juwai IQI

Real estate has always been a hands-on industry, so to transform and digitalize the entire real estate experience is exciting, but challenging. We have a clear vision, to Empower Asian Consumers to be Global Residents. On November 2019, two super brands Juwai.com and IQI decided to come together, to fully utilize the sales, rent leads and property listing information, to offer end-to-end solution to real estate developers, landlords and agents across the world. Integrating powerful data to push the industry chain's development through a detailed growth strategy, Juwai IQI became one of the rare success stories in the midst of a pandemic, and is also recognized by China and worldwide media as the largest real estate technology group in Asia.



Georg Chmiel

Group Executive Chairman,
Juwai IQI

**Bruce Wells**

Managing Director,
Asia Pacific, Matterport

We understand real estate is an ever-evolving industry. Real estate is a global business; it needs to be agile enough to pace with technological advances, smart enough to deliver, engaging experience that digital-savvy clients demand to withstand unprecedented climates. Something all of us can relate with today. With it, only the strongest can emerge to the top among so many competition and drawbacks. Good marketing plays a critical role in creating quality leads, which leads to genuine clients who are truly interested in our products. It is the year 2020, and property business needs to get in touch with how it is marketing online and catch up with the current digital trends. Today, Matterport is ensuring to give clients an immersive and interactive experience such as 3D virtual tours to capture reality. Through these virtual tours, we provide an inside and outside tour of the property you wish to view without leaving your home. As the popularity for virtual tours rises, especially during these tiring times, we should ensure future business has these services to meet the demand and capture the horizon to ensure we stay relevant as years to come.

Since established in 2008, Geocon, a fully integrated powerhouse property enterprise, has developed to become Canberra's largest private institution. Geocon builds 1,500 condominiums yearly, and shapes the city skyline with the tallest residential towers and world-class developments. Canberra is often overlooked as a place just for residence, but it is actually also a place for investment. As Australia's fastest-growing economy and city, it is also a home to more than 50 federal government agencies. Even in times of crisis such as the Covid-19 pandemic now, government agencies are expanding and growing. The demand for land in the inland region exceeds supply, leading to the steady growth of 4-6% in property prices, vacancy rates lower than 1%, and has the highest yield of 5.7% in Australia. Other than that, Canberra also has the top 5 universities in the world, the newly built light rail transit, and the 0% foreigner stamp duty plus preferential policies.

**Simon Chester**

Director, GEOCON

Organizers



Juwai IQI



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Juwai IQI

**Empower Asian Consumers
To Be Global Residents**

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